HEART FAILURE MANAGEMENT 2018

PRECISION MEDICINE TO PERSONALIZE CARE

Exhibit Prospectus

JULY 19-22, 2018
OMNI HOTEL • AMELIA ISLAND, FLORIDA
INVITATION TO EXHIBIT

On behalf of course directors Kirkwood Adams, Jr, MD, and Herb Patterson, PharmD, I am writing to request your support as an exhibitor for the upcoming conference Heart Failure Management 2018: Precision Medicine to Personalize Care. This program, which was first held in 1986, and annually for the past 24 years, will be held at the Omni Amelia Island Hotel on July 19-22, 2018.

The intended audience for the conference is health care providers who focus on heart failure management including cardiologists, nurse practitioners, physician assistants, and pharmacists who specialize in this cardiovascular area. In addition, electrophysiologists and cardiothoracic surgeons who utilize device therapy and advanced surgical options for the treatment of heart failure are targeted. Our conference includes a large and dedicated faculty (over 50 faculty attendees), composed of well-recognized experts in heart failure from the disciplines of pharmacy, medicine and nursing, who contribute academic and practical clinical expertise and interact with conference participants throughout the meeting. We anticipate having approximately 150 attendees in addition to our faculty at the meeting. This conference provides a great opportunity to make and solidify professional relationships, and fulfill your marketing needs and sales objectives through person-to-person communication and marketing.

A draft agenda can be found on the program website at heartfailure.cme.ufl.edu.

Exhibits will be located in the dedicated exhibit hall in the Amelia Ballroom 3 & 4 which is located adjacent to the General Session room. Please submit the Exhibitor Contract if you are able to participate, and review the information in this prospectus for important details. Please note, the Exhibitor Contract is due as soon as your organization has approved participation, and payment is expected prior to the conference.

We appreciate your support of our programs, and hope that you and/or another representative will be able to join us. Please don’t hesitate to contact us if you have any questions or need additional information.

Best,

Gianna Gamache

CME Conference Coordinator

UF Continuing Medical Education

PO Box 100233, Gainesville, FL 32610
Attendees have hailed from over 25 states since 2015, with the majority of attendees living and practicing in the Southeast. On average, 51% of conference attendees are MDs or PharmDs.

Profile of Attendees

Attendee Demographics:

The key target audience for Heart Failure Management 2018 remains the diverse group of cardiovascular health care providers who treat patients with all stages of heart failure. The conference aims to educate attendees in the art and science of optimizing the management of heart failure including the most effective application of devices and advanced therapies.
# Exhibit Dates and Hours

Please note that while there are dedicated exhibit hours during the conference, **the exhibit hall is open to participants and faculty at all times during the conference.**

If you are signed up for individual days, you can set up 1 hour prior to the start of the day’s scheduled exhibit time and break down after the last break that day.

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<thead>
<tr>
<th>Thursday, July 19, 2018</th>
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<tbody>
<tr>
<td>9:30 am – 11:00 am</td>
<td>SET-UP</td>
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<tr>
<td>11:00 am – 1:30 pm</td>
<td>Exhibit Time – Registration</td>
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<td>3:15 pm – 3:30 pm</td>
<td>Exhibit Time – Break</td>
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<th>Friday, July 20, 2018</th>
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<tbody>
<tr>
<td>7:15 am – 8:30 am</td>
<td>Exhibit Time – Registration and Breakfast</td>
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<tr>
<td>9:30 am – 9:45 am</td>
<td>Exhibit Time – Break</td>
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<tr>
<td>12:20 pm – 12:30 pm</td>
<td>Exhibit Time – Lunch Pick-Up</td>
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<th>Saturday, July 21, 2018</th>
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<tr>
<td>7:30 am – 8:00 am</td>
<td>Exhibit Time – Registration and Breakfast</td>
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<td>9:55 am – 10:10 am</td>
<td>Exhibit Time – Break</td>
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<tr>
<td>12:15 pm – 12:30 pm</td>
<td>Exhibit Time – Lunch Pick-Up</td>
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<th>Sunday, July 22, 2018</th>
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<tr>
<td>7:30 am – 8:00 am</td>
<td>Exhibit Time—Registration and Breakfast</td>
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<tr>
<td>Any time after 8:00 am</td>
<td>BREAK-DOWN</td>
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EXHIBIT RATES

Entire Program: $5,000

One Day: $1,500 per day

Extended Exhibit Time Opportunities available in the evenings

Extended exhibit time is *exclusive* exhibit time for your company to interact with participants. During this time, the exhibit hall is open only to your company, allowing dedicated time for content presentation and interaction with attendees. [Contact us](#) for more information!

2018 Topics Include

- Current Pharmacological Approaches to Heart Failure – for Both Preserved and Reduced Ejection Fraction
- Latest Application of Advanced Therapies – Surgical and Devices – for Severe Heart Failure
- Addressing Arrhythmia Risk and Complications in Patients with Heart Failure
- Utilization of Biomarkers to Optimize Heart Failure Care
- Cutting Edge Clinical Research in Heart Failure – Novel Drugs, Devices and Clinical Strategies
- Keys to Making Heart Failure Clinics Work – Care Strategies and Essentials of Team Approach
- Addressing Comorbidities in the Patients with Heart Failure

[Click HERE](#) to view the full agenda!
**PARTICIPANT RAFFLE**

We encourage participants to interact with exhibitors by raffling off a prize at the end of the conference. For participants to enter the raffle, they must take their raffle card to all of the exhibitors in the hall and have them sign off. This serves to “break the ice” between the exhibitors and participants as well as encourage the participants to interact with every exhibitor in the hall.

**PAYMENT INFORMATION**

Payments can be made online or by check.

**Online**

To make your payment online, please visit heartfailure.cme.ufl.edu and click on the registration tab. All major credit cards are accepted.

**By check**

Checks should be made payable to the University of Florida. Our tax ID # is 59-6002052.

All checks sent by **FedEx** should be sent to

UF Continuing Medical Education  
720 SW 2nd Ave, Suite 575  
Gainesville, FL, 32601

All checks sent by **regular mail** should be sent to

UF Continuing Medical Education  
P.O. Box 100233  
Gainesville, FL, 32610
**EXHIBIT RULES AND REGULATIONS**

Exhibitors agree to hold the University of Florida harmless from and against any and all claims and damages arising out of exhibitors’ negligence or willful misconduct as a result of exhibitors exhibiting at Heart Failure Management 2018 on July 19-22, 2018 in Amelia Island, Florida. Exhibitors also agree to abide by policies and regulations of the venue, the Omni Amelia Island Hotel.

**ACCME Guidelines**

No materials promoting the goods and/or services of a commercial entity shall be displayed or distributed in the same room immediately before, during or after an educational activity certified for credit takes place.

Representatives of commercial companies may attend an educational activity but may not engage in sales activities while in the room where the educational activity takes place.

**Booth Assignment**

Booths will be assigned at the discretion of the CME office. If a specific location is preferred, please notify the CME office and we will do our best to accommodate the request, based on availability.

**Exhibit No-Shows**

A company that reserves booth space and fails to inform the CME office in writing of its plans not to attend automatically forfeits 100% of the total cost of the exhibit space assigned. Exhibiting companies will be considered a no-show if the booth space is unoccupied by 10am on the day you are scheduled to exhibit.

**Subletting Space**

Subletting of exhibit space is prohibited. Sharing of exhibit space is not permitted unless it is within divisions of the same company and approved by the CME office.

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**LOCATION INFORMATION**

**Shipping Information**

Please send all shipments to:

Omni Amelia Island Hotel  
Heart Failure Management/ guest name  
39 Beach Lagoon Road  
Amelia Island, Florida 32034  

**Hotel’s Drayage Fees by Weight**

- $5 package up to 5 lbs.  
- $15 package 6-20 lbs.  
- $25 package 21-50 lbs.  
- $50 package 51-100 lbs.  
- $75 package 101-200 lbs.  
- $.50 per pound for any package over 200 lbs.

Incoming boxes will be accepted no earlier than 5 days prior to the first event. The aforementioned fees include handling and storage of boxes one week prior to group arrival; delivery to required meeting room(s); back for pick-up by selected carrier; and storage for 2 days after the group departs.

All shipping costs are the responsibility of the exhibitor.

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**TO BOOK YOUR ROOM, PLEASE CALL THE OMNI AMELIA ISLAND HOTEL AT 1-888-261-6161 AND REFERENCE THE HEART FAILURE MANAGEMENT CONFERENCE, OR VISIT HEARTFAILURE.CME.UFL.EDU/LOCATION TO BOOK ONLINE.**